

# MassHousing Product Eligibility Matrix

\*\*ALL 1<sup>st</sup> Mortgage Products registered on or after January 29<sup>th</sup> require <u>income certification</u>\*\*

3.18.2024

Workforce Advantage (WFA 4.0)								
WFA 4.0 Conventional allows the AUS flexibility of using either DU or LPA. Key features include:								
Conventional financing with no LLPAs								
No Mortgage insurance of the second sec								
• 97% loan-to-value (LTV) f	inancing							
• Deferred 0% 2 <sup>nd</sup> lien DPA I	oan provided by	MassHousing						
• Total Household Income origination documents.	limits and Acqui	isition Cost Lim	nits apply a	ind requ	uire additior	nal MassHousin	g specific	
		)06- WFA 4.0 F )6- WFA 4.0 FH						
Transaction Type				Purc	hase			
Income/Acquisition/ Loan Limits		Total House				on Cost Limits		
			<u>Conven</u>	tional I	<u>Loan Limits</u>			
Eligible Borrower			First Tim	ne Hom	ebuyers ON	LY		
		Lender Paid	I Single MI	premiu	im paid by M	lassHousing		
Mortgage Insurance			LPMI dis	sclosure	e required	C C		
Occupancy	Owner Occupied/Primary Residence for the Life of the Mortgage				ge			
Property Type	1	Unit/Condo/P	UD			2-4 Unit		
Max LTV/CLTV		97%/105%			95%/105%			
	LTV	Credit	DTI		LTV	Credit	DTI	
Underwriting with required DPA	≤ 97%	640	45%		≤ 95%	640	45%	
	DU (Pro	DU (Product Code 1006) LPA (Product Code 200			6)			
AUS Findings	Арр	rove/Eligible			Eligible/Accept			
	0	ut of Scope			0	ut of Scope		
Feature Codes	DO/DU -	"HFA Preferre	d″		LPA - "I	HFA Advantage		
Borrower Contribution	1-Unit-N	lo required bor	rower con	tributio	on, <b>2-4Units,</b>	3% borrower c	ontribution	
Fees	MassHousing P	rocessing Fee:	\$300, Tax S	Service	Fee: \$85, Ha	azard Ins Trackir	ng Fee: \$59	
	Homebuyer Education must be completed with a MassHousing approved							
Homebuyer Counseling	Counseling Agency.							
, , ,	Landlord Counseling on 2-4 Unit properties by a MassHousing approved Agency							
	Renovation feature not available							
	• No LLPA's	;						
	No Minim	ium LTV						
Notes / Forms	DPA Produ	uct 4005 REQUI	RED / (amo	ortization	n 360 months	5)		
	• \$2500 Clo	sing Cost Cred	it for eligit	ole Serv	vice Member	rs/Veterans		
	MassHouse	<mark>sing Lender Forr</mark>	ns and Reso	ources				

Workforce Advantage (FHA WFA 4.0)							
FHA WFA 4.0 allows the AUS flexibility of using either DU or LPA. Key features include:							
FHA financing with no LLPAs							
• 96.5% loan-to-value (LTV							
• Deferred 0% 2 <sup>nd</sup> lien DPA l	oan provided by MassHousing						
Total Household Income	limits and Acquisition Cost Lim	nits apply a	nd require additi	onal MassHousing specific			
origination documents.							
*UFMIP will NOT BE CO	VERED by MassHousing*						
	3005 - FHA	WFA 4.0					
Transaction Type			Purchase				
Income/Acquisition/ Loan Limits			n <mark>e Limits</mark> / <mark>Acquis</mark>				
	Lesse	er of <u>FHA</u> or	Conventional Lo	oan Limits			
Eligible Borrower		First Tim	ne Homebuyers C	NLY			
Mortgage Insurance		FHA M	IP / FHA UFMIP				
Occupancy	Owner Occupied/Primary Residence for the Life of the Mortgage						
Property Type	erty Type 1-4 Unit/Condo/PUD						
Max LTV/CLTV	96.5%/105%						
	LTV	Credit		DTI			
Underwriting with required DPA	96.5%		640	45%			
ALIC Findings	DU (Product Code 3003) LPA (Product Cod		(Product Code 3003)				
AUS Findings	Approve/Eligible			Eligible/Accept			
Feature Codes	DO/DU – Loan Type FH	A	LP	A – Loan Type FHA			
Borrower Contribution		Follow F	HA Requirements	5			
Fees	MassHousing Processing Fee:	\$300, Tax \$	Service Fee: \$85,	Hazard Ins Tracking Fee: \$59			
	Homebuyer Education r	nust be coi	mpleted with a M	lassHousing approved			
Homebuyer Counseling	Counseling Agency.						
	Landlord Counseling on 2-4 Unit properties by a MassHousing approved Agency						
	Renovation feature not available						
	• No minimum LTV						
	<ul> <li>Insured by FHA (monthly and UFMIP FHA premiums apply)</li> </ul>						
• No LLPA's							
	DPA Product 4005 REQUI	-		-			
	\$2500 Closing Cost Cred	-		ers/Veterans			
	<ul> <li>MassHousing Lender Form</li> </ul>	ns and Res	<u>ources</u>				

	FTHB CONV					
FTHB Conventional allows the Al	FTHB Conventional allows the AUS flexibility of using either DU or LPA. Key features include:					
Conventional financing with no LLPAs						
Affordable mortgage ins	urance at Chai	rter Level Cover	rage			
• 97% loan-to-value (LTV)	-					
Both products maintain	Income limits	and Acquisitio	n Cost Limits ar	id require additio	onal MassHousi	ing specific
origination documents.						
		ct 1004- FTHB F 2004- FTHB FH	-			
Transaction Type				Purchase		
Income/Acquisition/ Loan Limits	<u> </u>	ncome Limits /	Acquisition Co	<u>st Limits</u> / <u>Conve</u>	ntional Loan Lir	<u>nits</u>
Eligible Borrower			First Time	Homebuyers ON	LY	
Mortgage Insurance			Charter Le	evel Coverage		
Occupancy	Owner Occupied/Primary Residence for the Life of the Mortgage					
Property Type	1	Unit/Condo/P	UD		2-4 Unit	
Max LTV/CLTV		97%/105%			95%/105%	
	LTV	Credit	DTI	LTV	Credit	DTI
Underwriting	≤ 97%	640	45%	≤ 95%	640	45%
	DU (	DU (Product Code 1004)LPA (Product Code 2004)				)04)
AUS Findings		Approve/Eligible Out of Scope			Eligible/Accept Out of Scope	
Feature Codes	DO/D	U – "HFA Prefe		LPA	- "HFA Advantag	ge"
Borrower Contribution		1-Un	it-No required	borrower contrik	oution	
			· · · · · · · · · · · · · · · · · · ·	rrower contribu		
Fees	MassHousing Processing Fee: \$300, Tax Service Fee: \$85, Hazard Ins Tracking Fee: \$59					
Usersaharan Causaa Pasa	Homebuyer Education must be completed					
Homebuyer Counseling	Landlore	d Counseling or	n 2-4 Unit prope	erties		
	<ul> <li>Renovat</li> </ul>	ion feature ava	ailable			
	• No LLPA's					
Notes / Forms		duct 4004 Avai				
		-	-	Service Member	s/Veterans	
	MassHo	using Lender Fo	rms and Resour	ces		

FTHB FHA					
<ul> <li>FTHB FHA allows the AUS flexibility</li> <li>FHA financing with no LLP</li> <li>FHA MIP / FHA UFMIP</li> <li>96.5% loan-to-value (LTV)</li> <li>Both products maintain In origination documents.</li> </ul>	financing			lditional MassHousing specific	
	Product 3004 -	FTHB FHA			
Transaction Type		Pur	chase		
Income/Acquisition/ Loan Limits		me Limits /Ac of FHA or Cor			
Eligible Borrower		First Time Ho	mebuyers O	NLY	
Mortgage Insurance		FHA MIP /	FHA UFMIP		
Occupancy	Owner Occupied/	Primary Resid	lence for the	e Life of the Mortgage	
Property Type	1-4 Unit/Condo/PUD				
Max LTV/CLTV	96.5%/105%				
	LTV	Cree	dit	DTI	
Underwriting	96.5%	64	0	45%	
AUS Findings	DU (Product Code 3	3004)	LP	A (Product Code 3004)	
	Approve/Eligible	5		Eligible/Accept	
Feature Codes	DO/DU – Loan Type	FHA	l	_PA – Loan Type FHA	
Borrower Contribution		Follow FHA	Requiremer	its	
Fees	MassHousing Processing Fee: \$300, Tax Service Fee: \$85, Hazard Ins Tracking Fee: \$59				
Homebuyer Counseling	<ul> <li>Homebuyer Education must be completed</li> <li>Landlord Counseling on 2-4 Unit properties</li> </ul>				
Notes	<ul> <li>Renovation feature not available</li> <li>No minimum LTV</li> <li>Insured by FHA (monthly and UFMIP FHA premiums apply)</li> <li>No LLPA's</li> <li>DPA Product Code 4004 Available</li> <li>\$2500 Closing Cost Credit for eligible Service Members/Veterans</li> <li>MassHousing Lender Forms and Resources</li> </ul>				

#### FNMA HFA Preferred and FHLMC HFA Advantage Up To 80% AMI

FNMA HFA Preferred and FHLMC HFA Advantage Conventional allows the AUS flexibility of using either DU or LPA. Key features include:

- Borrower Income less than or equal to 80% of AMI
- 97% loan-to-value (LTV) financing
- Purchase or Limited Cash-out Refinance (LCOR)
- No Acquisition Cost Limits
- No LLPA's
- Down Payment Assistance ONLY available in Gateway Communities, City of Boston including all sections, Framingham, and Randolph.

#### Product 1001- FNMA HFA Preferred Up To 80 AMI Product 2001- FHLMC HFA Advantage Up To 80 AMI

Transaction Type			Purchase, Rate	and Term Refir	nance		
Income/Loan Limits		80% of AMI / Conventional Loan Limits					
Eligible Borrower		No First Time	Homebuyer Re	quirement <b>(Unle</b>	ess accessing DP	PA)	
Mortgage Insurance			Charter Lev	vel Coverage			
Occupancy	(	Owner Occupied	d/Primary Resic	lence for the Life	e of the Mortga	ge	
Property Type	1	Unit/Condo/PL	D		2-4 Unit		
Max LTV/CLTV		97%/105%			95%/105%		
	LTV	Credit	DTI	LTV	Credit	DTI	
Underwriting	≤ 97%	640	45%	≤ 95%	640	45%	
	DU (	DU (Product Code 1001)			LPA (Product Code 2001)		
AUS Findings	4	Approve/Eligible			Eligible/Accept		
Feature Codes	DO/D	DO/DU – "HFA Preferred" LPA - "HFA Advantage"				ge"	
Borrower Contribution		1-Unit-No required borrower contribution 2-4 Units, 3% borrower contribution					
Fees	MassHousing P	MassHousing Processing Fee: \$300, Tax Service Fee: \$85, Hazard Ins Tracking Fee: \$59					
Homebuyer Counseling		<ul> <li>Homebuyer Education must be completed</li> <li>Landlord Counseling on 2-4 Unit properties</li> </ul>					
	Renovatio	Renovation feature available					
Notes		• No LLPA's					
	<ul> <li>\$2500 Closing Cost Credit for eligible FTHB's who are Service Members/Veterans</li> </ul>						
	MassHouse	sing Lender Form	ns and Resource	S			

#### FNMA HFA Preferred and FHLMC HFA Advantage Above 80%AMI

FNMA HFA Preferred and FHLMC HFA Advantage Conventional allows the AUS flexibility of using either DU or LPA. Key features include:

- Borrower Income up to 135% of AMI
- 97% loan-to-value (LTV) financing
- Purchase or Limited Cash-out Refinance (LCOR)
- No Acquisition Cost Limits
- No LLPA's
- Down Payment Assistance ONLY available in Gateway Communities, City of Boston including all sections, Framingham, and Randolph.

#### Product 1002- FNMA HFA Preferred Above 80 AMI Product 2002 - FHLMC HFA Advantage Above 80 AMI

			Advantage Ab			
Transaction Type		Purchase, Rate and Term Refinance				
Income/Loan Limits		135% of AMI / Conventional Loan Limits				
Eligible Borrower		No First Time	Homebuyer Re	equirement <b>(Unl</b>	less accessing D	PA)
Mortgage Insurance			Standard Le	evel Coverage		
Occupancy	(	Owner Occupied	l/Primary Resic	lence for the Life	e of the Mortga	ge
Property Type	1	Unit/Condo/PL	JD		2-4 Unit	
Max LTV/CLTV		97%/105%			95%/105%	
	LTV	Credit	DTI	LTV	Credit	DTI
Underwriting	≤ 97%	640	45%	≤ 95%	640	45%
AUS Findings	DU (Product Code 1002)			LPA (Product Code 2002)		
	Approve/Eligible				Eligible/Accept	
Feature Codes	DO/DU – "HFA Preferred"			LPA	- "HFA Advanta	ge"
Borrower Contribution	1-Unit-No required borrower contribution 2-4 Units, 3% borrower contribution					
Fees	MassHousing Processing Fee: \$300, Tax Service Fee: \$85, Hazard Ins Tracking Fee: \$59					
Homebuyer Counseling	<ul> <li>Homebuyer Education must be completed</li> <li>Landlord Counseling on 2-4 Unit properties</li> </ul>					
Notes	Renovation feature available     No LLPA's					
	\$2500 Closing Cost Credit for eligible FTHB's who are Service Members/Veterans <u>MassHousing Lender Forms and Resources</u>					

## Down Payment Assistance

	WFA 4.0 DPA Deferred 30 Year Fixed - 4005 hasing a 1 Unit (SF/Condo/PUD) or 2-4 Unit properties in Massachusetts.
Transaction Type	Purchase
Eligible Borrower	<ul> <li>First Time Homebuyers ONLY</li> <li>Must meet Household Income, and Acquisition Cost limit for eligible 1st mortgage product</li> </ul>
Property Type	1-4 Unit/Condo/PUD
DPA Features	Loan Amount Statewide: Fixed \$30,000 Property Location: Available in all cities/towns of the Commonwealth Terms: Second Mortgage which is 0% deferred and due upon Sale, Refinance or Payoff of the First Mortgage. (amortization 360 months) Please note MassHousing will not subordinate the DPA mortgage.
Eligible 1 <sup>st</sup> Mortgage Product Pairings	1006,2006,3005

	DPA 2% 15 Year Amortized - 4004
DPA is offered to FTHB's, purcha	asing a 1 Unit (SF/Condo/PUD) or 2-4 Unit properties in Massachusetts.
Transaction Type	Purchase
Eligible Borrower	First Time Homebuyers ONLY
	Must meet Income and Acquisition Cost Limit for eligible 1st mortgage
	product
Property Type	1-4 Unit/Condo/PUD
	Loan Amount: Statewide – Fixed \$25,000
DPA Features	<b>Property Location:</b> Available in all cities/towns of the Commonwealth
	<b>Terms:</b> Second Mortgage at a <b>2% interest rate</b> , fully amortized <b>15 year-fixed</b> <b>rate</b> and is due upon sale or refinance of the property.
	Please note MassHousing will not subordinate the DPA mortgage.
Eligible 1st Mortgage Product Pairings	1004,2004,3004
	1001,2001,1002,2002 ONLY available in Gateway Communities, City of Boston including all sections, Framingham, and Randolph.

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## **Mortgage Insurance**

MI premiums from the MIF can be either monthly or single premiums. Single premiums can be lender paid, or borrower paid. **MIPlus available on all conventional loans insured by MassHousing.** 

- MI Premiums are available by utilizing our MI Calculator (must <u>log into eMasshousing.com</u> to access)
- MI Quotes are available for credit scores as low as 640 with acceptable AUS Findings.

Charter Level Coverage:					
Applies to the following Products: 1001, 2001, 100€*, 200≶*, 1004, 2004					
LTV	Coverage				
97% to 95.01%	18%				
95% to 90.01%	16%				
90% to 85.01%	12%				
85% & below 6%					
Does not apply to FHA loans					

\*1006, 2006 WFA 4.0: Provides charter level MI coverage. The MI single premium will be paid directly by MassHousing and does not require remittance from the lender or borrower.

#### Standard Level Coverage:

Applies to the following Products: 1002, 2002				
LTV	Coverage			
97% to 95.01%	35%			
95% to 90.01%	30%			
90% to 85.01%	25%			
85% & below 12%				
Does not apply to FHA loans				

## **IMPORTANT Mortgage Insurance REMINDERS**

GET MI Certificate Persona access level in eMasshousing.com is required to obtain MI Certificate. Please contact your admin for applicable access levels. MI Certificates should be generated upon receipt of final loan data.

Please note changes to your loan file will affect your MI premium and will require a new MI Quote or MI Certificate to be generated. More specifically any changes to the following data points will require quote or certificate:

- FICO
- DTI
- LTV
- CLTV
- First Time Homebuyer Status
- Property Location
- Total number of units for property
- Income (AMI Percentage)

## **Underwriting Overlays**

<u>MassHousing Requirements</u>: Borrowers must owner occupy the property as their primary residence: Borrowers cannot have ownership in any other real property at the time of closing: Borrowers must meet the Income Limits for applicable product requirements.

<u>Homebuyer Counseling</u>: Required for First Time Homebuyers. Landlord Counseling required on multi- family purchases. At least one borrower signing the Note must complete landlord counseling when purchasing a 2- to 4 family properties. Landlord counseling must be completed prior to closing with a MassHousing approved counseling agency. **MH Seller Guide section 3.3.12** 

#### WFA 4.0 Products requires Homebuyer Counseling be taken with a MH approved Counseling Agency

**Co-borrowers/Co-signers:** Non-occupying co-borrowers and co-signers are NOT allowed for any MassHousing loan product **MH Seller Guide section 3.3.** 

**Deed Restricted Properties:** MassHousing delegates the review of affordable deed riders, covenants, or restrictions, to our lenders. The delegation of the review includes:

- Affordable Deed Riders that match the Universal Deed Rider, version dated September 9, 2019, which may be found on the www.emasshousing.com as Form B-010.
- Affordable Deed Riders, covenants or restrictions that do not survive a deed in lieu of foreclosure or foreclosure. **MH Seller Guide section 3.8.6**

## **Multi-Family Reminders on Conventional Loans**

The Homeowner Protection Act, which regulates PMI disclosures, applies only to residential mortgage transactions that finance the acquisition, initial construction, or refinance, of a single-family dwelling that serves as a borrowers' principal residence. Mortgage loans secured by multi-family (2-4) dwellings are not subject to the Homeowners Protection Act and therefore no PMI disclosure is required.

- If a lender voluntarily provides a PMI disclosure for a mortgage not covered by HPA, it must indicate the PMI will be required for the life of the loan, or as indicated on the mortgage insurance certificate.
  - o 3% minimum borrower contribution required into the transaction per GSE guidelines.
  - You can utilize DU (DO)/ LPA- However please note that Fannie Mae only allows the rental income to be used for borrowers with a current housing history payment. (Please reference FNMA Seller Guide)
  - o 75% of the projected rents needs to be factored into the compliance income for purchases.
    - (Refinance transactions may use filed Sched E) (MH Seller Guide section 3.6.1)

## Acceptable AUS Recommendations: (MH Seller Guide Section 3.5.2)

MassHousing will purchase mortgage loans that conform to the applicable MassHousing mortgage product and requisite AUS engine, and those detailed in MassHousing product matrix. MassHousing only purchases loans that receive the following AUS recommendation:

- DO<sup>®</sup>/DU<sup>®</sup> Approved/Eligible;
- DO<sup>®</sup>/DU<sup>®</sup> Out of Scope (Please see <u>Section 3.7.2</u> for additional information on "Out of Scope");
- LPA<sup>®</sup> Eligible/Accept;
- LPA<sup>®</sup> Ineligible/Incomplete due to reasons outlined in Section 3.7.2 (Out of Scope) and;
- LPA®Ineligible/Accept (due to FHA product submission in LPA)
- LPA<sup>®</sup>Ineligible/Accept (due to TLTV exceeding maximum TLTV of 95%) for an HFA Advantage Mortgage secured by a 2-4 unit property.

Please note: FHA Total Scorecard must be run on all loans and utilized through DO®/DU®, LPA®

#### **Gateway Communities**

Attleboro, Barnstable, Brockton, Chelsea, Chicopee, Everett, Fall River, Fitchburg, Haverhill, Holyoke, Lawrence, Leominster, Lowell, Lynn, Malden, Methuen, New Bedford, Peabody, Pittsfield, Quincy, Revere, Salem, Springfield, Taunton, Westfield, and Worcester. City of Boston including all sections, Framingham, and Randolph.

## **Additional Resources**

Seller Guide Forms Library

Contact MassHousing: Relationship Managers - <u>homeownership@masshousing.com</u> Lock Desk – <u>lockdesk@masshousing.com</u> Underwriting Desk – <u>holoanreview@masshousing.com</u> Post-Closing/Funding Team – <u>holendingoperations@masshousing.com</u> Mortgage Insurance Fund – <u>mioperations@masshousing.com</u>

\*\*The product parameters, MIF Premium Rate schedules, and other requirements are provided here for your convenience as a guide to underwriting MassHousing Mortgage Products. Together, the matrices on these pages should help you to quickly develop a general sense of a borrower's or property's eligibility for a MassHousing Mortgage. These are not intended as substitutes for the MassHousing HomeOwnership Seller Guide, MIF Underwriting Guidelines or Announcement