

## **Training Agenda**

**New Product Overview** 

LockDesk Overview

**Lock Desk Policies** 

Float or Locking Your Loan

Contact

### New Product Overview

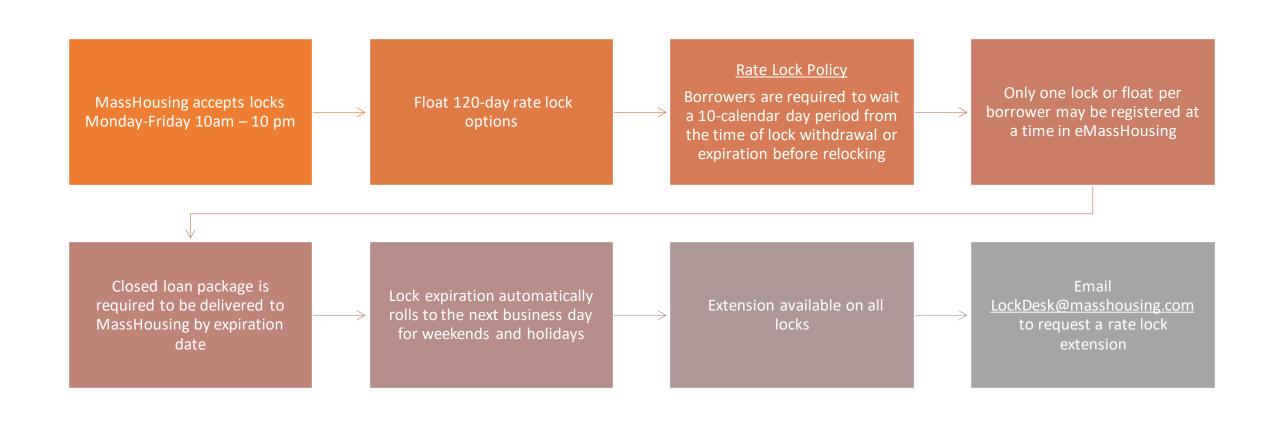
MassHousing offers 2<sup>nd</sup> mortgage loans for Home Improvement, Septic Repair and Lead Removal.

Click Here to access our <u>lender</u> resources

## 2<sup>nd</sup> Mortgage Repair Loans

Product Code	Product Name
Product 5001	Septic 0% Deferred 30 Year Fixed
Product 5002	Septic 2.5% 15 Year Amortized
Product 5003	Home Improvement 5% 15 Year Amortized
Product 5004	Get The Lead Out 0% Deferred 30 Year Owner Occupied
Product 5005	Get The Lead Out 0% Amortized 15 Year Non-Profit
Product 5006	Get The Lead Out 3% Amortized 15 Year Investor

## LockDesk Overview



# Accessing emasshousing. com

Type in www.emasshousing.com to access this page

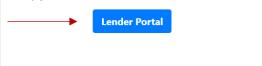


#### Welcome to eMassHousing!

MassHousing's Homeownership lending partners can start here to initiate and manage all loan origination, purchasing and mortgage insurance tasks. If you are an existing MassHousing Lender and have questions, please contact us at 888.843.6432 or homeownership@masshousing.com.

#### **Lender Portal**

Login here for all tasks related to MassHousing Mortgage loans and down payment assistance.



#### New Mortgage Insurance Fund (MIF) Servicing Portal\*

As of May 15, 2023

Login here for all MI servicing tasks. To access the new system, your administrator must provide access and you must set up your account.

**MIF Servicing Portal** 

\*MIF Servicing Users: A new MassHousing Mortgage Insurance Fund Servicing System was launched on May 15. In order to access the new system, you must be given access by your organization's administrator and then activate your account through Okta, MassHousing's identity management provider.

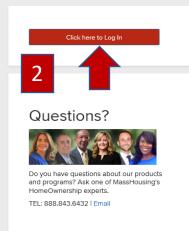
Please contact your organization's administrator with questions. Not sure who your administrator is? Email MIOperations@masshousing.com.

### Quick Links and Log In

When you click on the new emasshousing.com you will be able to access the following on this page:

- 1. Under {Quick Links} there is a link to the Second Mortgage Doc Sets (Forms) and Resources including Training material, for the Home Improvement, Septic Repair and Get The Lead Out Programs.
- 2. This is the page you will {Log In} to register a loan.





#### Sign Up for HomeOwnership Production Emails

MassHousing product news, updates, tips and information delivered right to your inbox.



#### Welcome to the NEW eMassHousing Lender Portal!

Thank you for your patience and partnership as we roll out our new loan origination, purchasing and mortgage insurance system. Need help getting started?

- Quick Start Guide for Administrators: Help with setting up and managing access for your organization's users
- User Guide: Detailed instructions for all aspects of the new system.
- · Portal and Program FAQs: Answers to our lenders most frequently asked questions.

For upcoming and recorded trainings and other resources, visit our Lender Training Center.

### Under "Quick Links" you can find the Forms and Resources for the 2<sup>nd</sup> Mortgage Programs



<< RETURN TO HOME PAGE

#### MassHousing Lender Forms and Resources - Second Mortgage Programs

On this page, you will find all of the forms and documents they need to originate, register and close MassHousing **second mortgage loans**. If you have questions or need assistance, please contact Deanna Ramsden at 617.854.1822 or rehabmonitoring@masshousing.com.

For MassHousing First Mortgage Forms and Down Payment Assistance, view forms and resources here.

#### **Lender Resources**

MassHousing Seller Guide

**Second Mortgage Program Updates** 

**MassHousing Second Mortgage Product Matrix** 

**Get the Lead Out Program Guidelines** 

**Get the Lead Out Local Rehab Agencies** 

Lender Wire/ACH/Overnight Mail Notification

Second Mortgage Lock Desk Training MassHousing Staff Directory

#### **Doc Sets**

#### **Septic Repair Loan Program**

0% Deferred 30-Year Fixed - Product Code 5001

+ Show Forms

### Septic Repair Loan (Condo Associations)

2.5% 15-Year Amortized - Product Code 5002

+ Show Forms

#### Septic Repair Loan Program

2.5% 15-Year Amortized - Product Code 5002

+ Show Forms

#### Home Improvement Loan Program

5% 15-Year Amortized - Product Code 5003

+ Show Forms

#### **Get the Lead Out Loan Program**

Get the Lead Out Loan Program

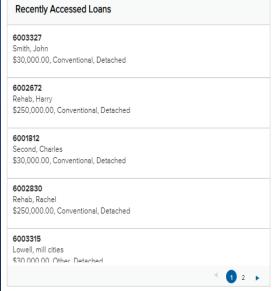
Once you login you will be brought to this page to do the following:

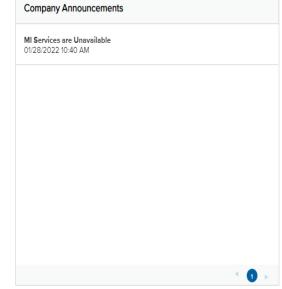
- 1. View your existing pipeline.
- 2. Add a new loan



CONTACT US Deanna Ramsden V



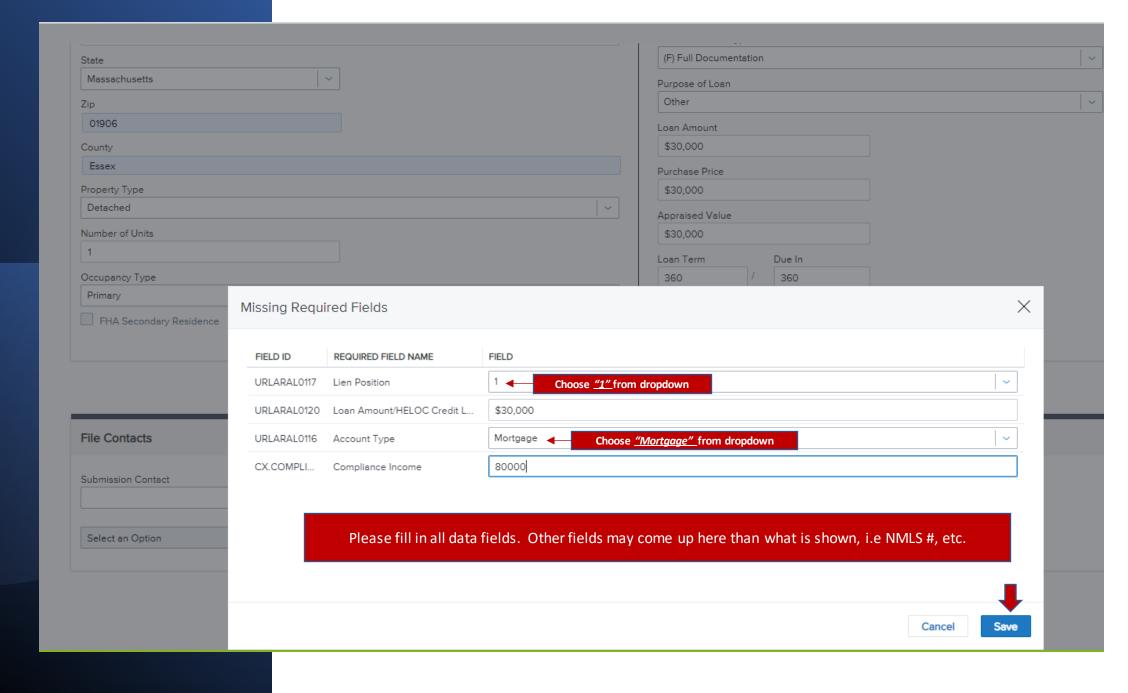




Lisa Fiandaca - Primary 617-854-1064	
lfiandaca@masshousing.com	
Funding - HO Loan Operations	
HOLendingOperations@masshousing.com	n
Underwriting - HO Loan Review	
HOLoanReview@masshousing.com	
Lock Desk - Secondary Marketing	
LockDesk@masshousing.com	

Fill in any missing items that come up (please note there may additional required fields than what is shown here – All fields must be filled in

Click {Save}

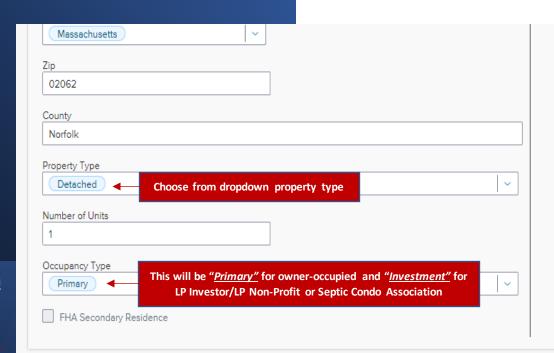


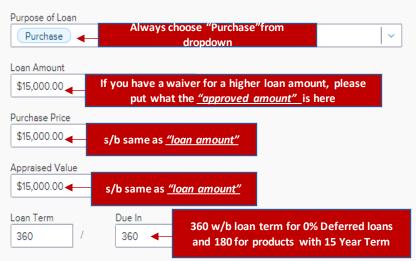
\*For Get the Lead Out Non-Profit: Fill in Borrower  $1^{st}$  Name with "Non-Profit" and fill in Borrower Last Name with the name of the Organization.

You can upload a 3.4 Application or you can manually input information into the Application.

Follow the instructions on the screenshots as some fields are required but are not applicable to 2<sup>nd</sup> Mortgage Loans.

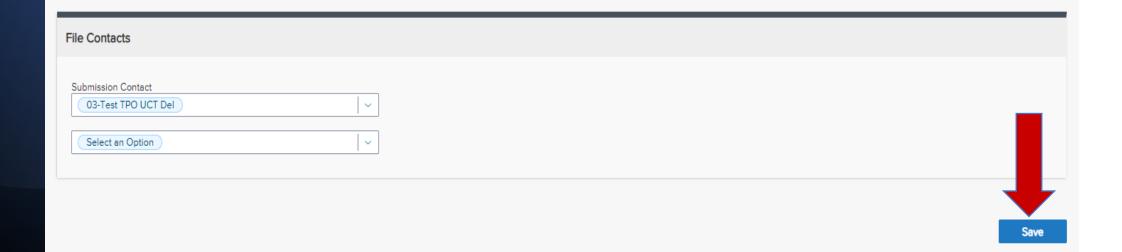
Loan Information	
BORROWER INFORMATION	LOAN DETAILS
Borrower First Name	Seller Loan #
Jeremy	173167
Borrower Middle Name	Universal Loan Identifier
	549300MGPZBLQDIL7538768050259124
Borrower Last Name	Interest Rate
Meneses	%
Suffix	Decision FICO
	700
Social Security Number	Loan Type
111-11-1111	Conventional Always choose <u>"Conventional"</u> from dropdown
PROPERTY INFORMATION	Alternate Loan Number
Street Address	
70 Endicott Street	Collateral Tracking Number
Unit Type	
Select an Option	Lien Position
Unit Number	Subordinate Lien Always choose "Subordinate Lien" from dropdown
1109	Amortization Type
City	Fixed Rate   Always choose <u>"Fixed Rate"</u> from dropdown
Norwood	Documentation Type
State	(F) Full Documentation   Always choose <u>"Full Documentation"</u> from dropdown
Massachusetts	Purpose of Loan





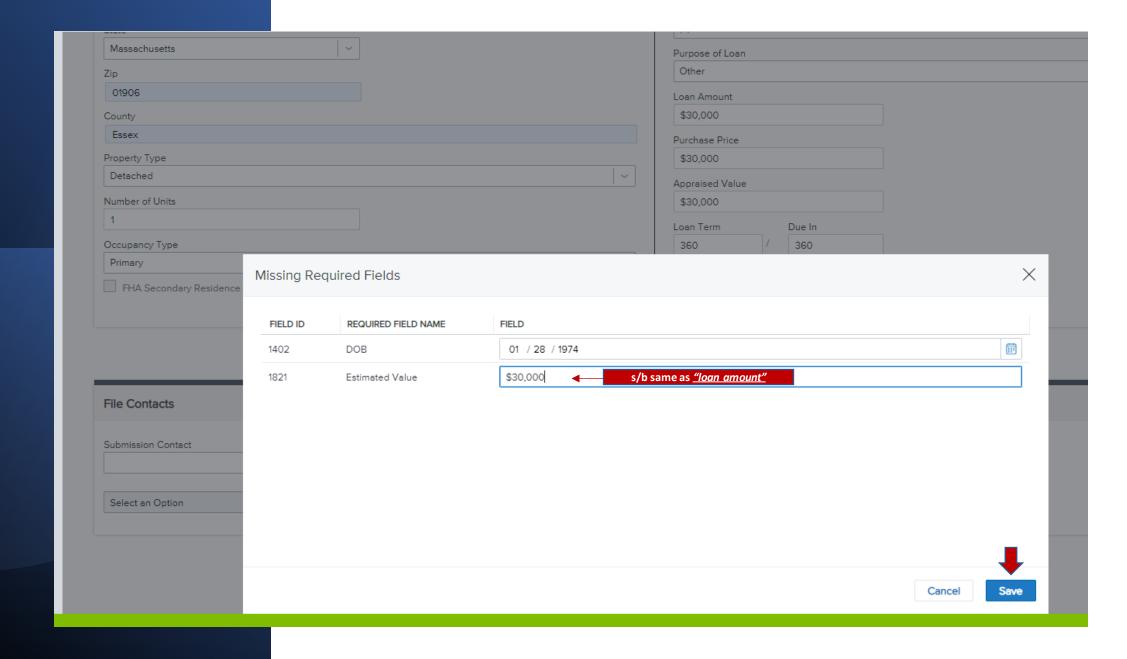
Application cont.'

Click Save

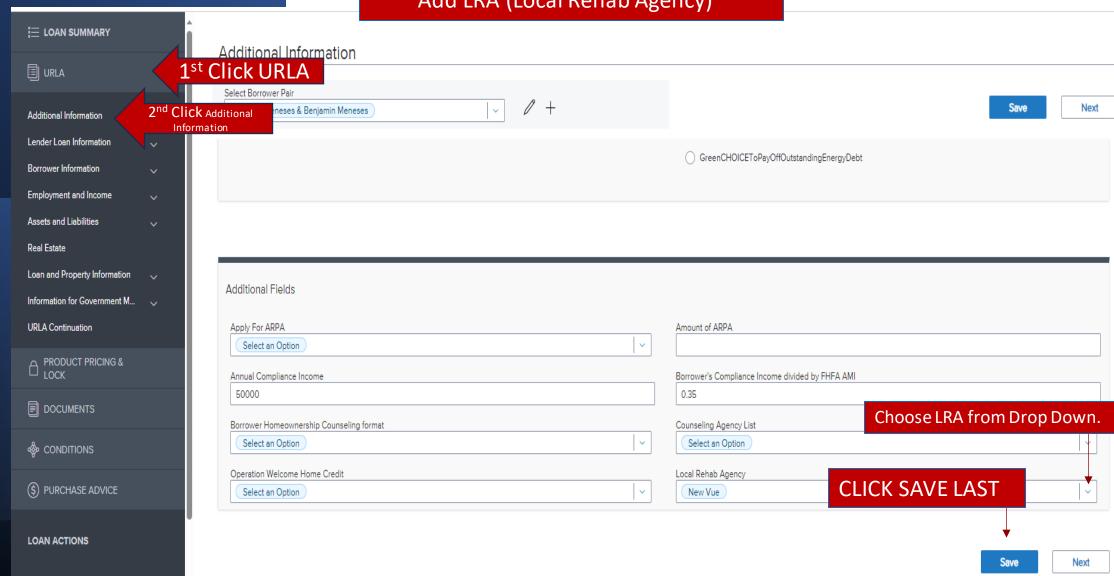


Fill in any missing items that come up

Click {Save}



## \*Very Important for LEAD PAINT LOANS\* Add LRA (Local Rehab Agency)



LEAD
PAINT
LOANS
ONLY
Add LRA

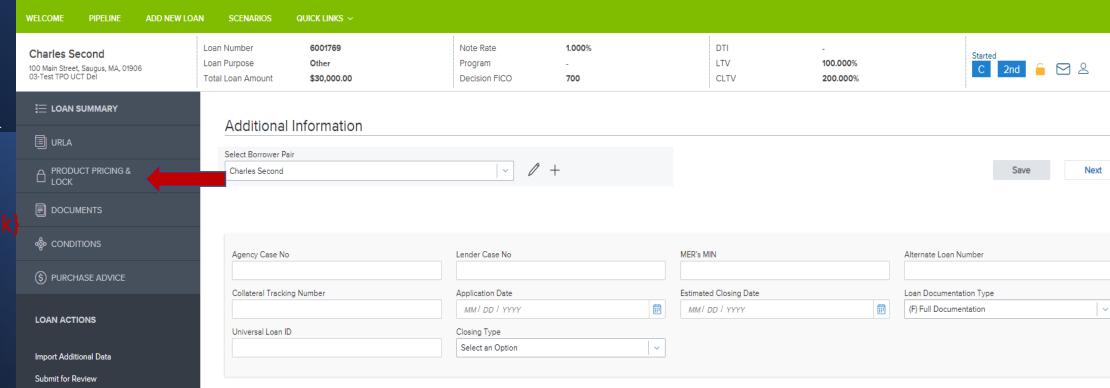
Click {Save}



Withdraw Loan Upload Docs MI (Teraverde) MH (Test)

Floating or Lock a loan

Start by selecting



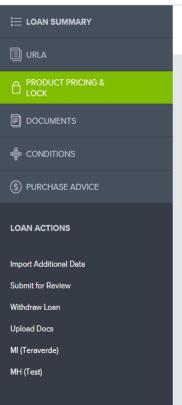


ADD NEW LOAN

WELCOME

Loan Number 6001769 Note Rate 1.000% DTI **Charles Second** LTV 100.000% Loan Purpose Other Program 100 Main Street, Saugus, MA, 01906 03-Test TPO UCT Del CLTV Total Loan Amount \$30,000.00 Decision FICO 700 200.000% **≡** LOAN SUMMARY Product, Pricing & Lock URLA PRODUCT PRICING & LOCK **Product Details** 

Click {Search Product & Pricing}



This loan does not have a loan program selected.

Simply select the "Search Product & Pricing" button to continue



SCENARIOS

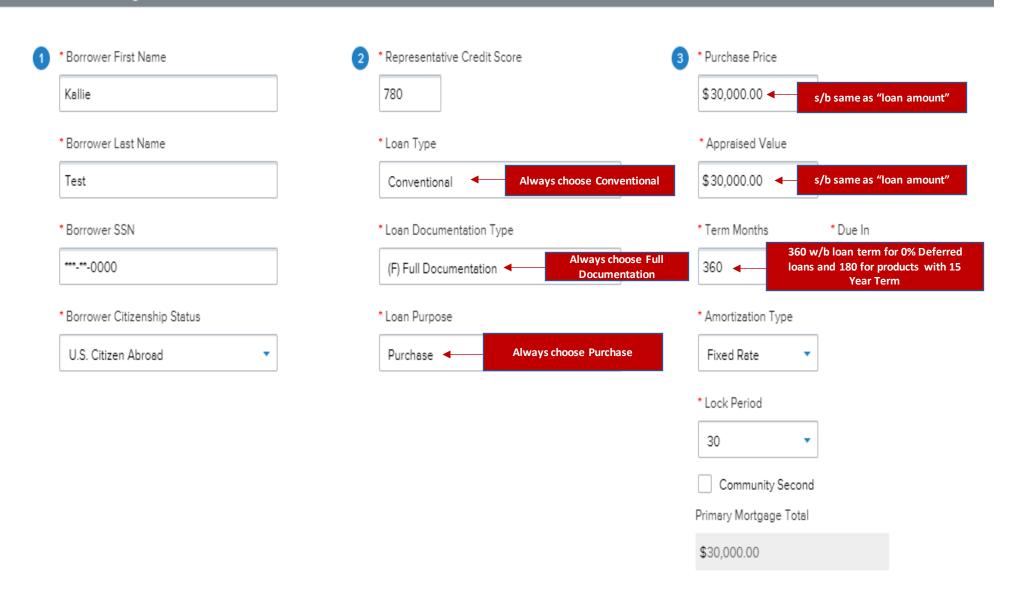


#### **Search Product and Pricing**

## Floating or Locking a loan

Required fields are in dicated with a red asterisk [\*]. Many of which will be filled with data from the loan file. Enter the remaining required information.

Follow the instructions on the screenshots as some fields are required but are not applicable to 2<sup>nd</sup> Mortgage Loans.



Required fields are indicated with a red asterisk [\*].

Many of which will be filled with data from the loan file.

Enter the remaining required information.

Follow the instructions on the screenshot as some fields are required but are not applicable to 2<sup>nd</sup> Mortgage Loans.

Click {Search Product & Pricing}

oduct and Pricing				* Lock Period
				30 🔻
				Community Second
				Primary Mortgage Total
				\$30,000.00
* Base Loan Amount	MI, MIP, FF Financ	ed	* Total Loan Amount LTV CLTV HCLTV	5 Impound Waiver
\$30,000.00	+ \$	=	\$30,000.00 / 200.00 / 200.00	■ No
* Address			* City	Prepayment Penalty
100 Main Street			Saugus	≡ No
* Subject Property State	* County		* Postal Code * Number of Units	Self-Employed
Massachus 🔻	Essex		01906	■ No
• Property Type			Occupancy Type	Interest Only
Detached		•	Primary	
Front End DTI	Back End DTI		Total Monthly Income	*LO Compensation Paid By  Lender
			\$	Lender
AUS Findings				• Target  Rate Price 100.00
Engine				
Select One		•		Channel
FHA Total Scorecard				Delegated
Select One		•		_
				<b>———</b>
				Cancel Search Product & Price

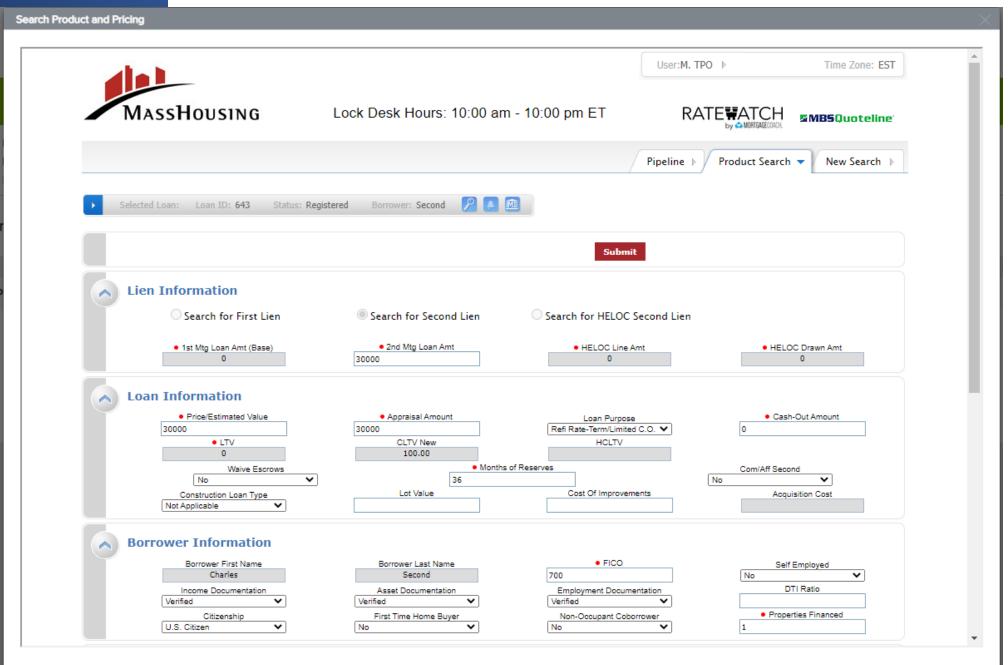
Required fields are indicated with a red asterisk [\*]. Many of which will be filled with data from the loan file.

Enter the remaining required information.

Floating or Locking a loan

Follow the instructions on the screenshots as some fields are required but are not applicable to 2<sup>nd</sup> Mortgage Loans.

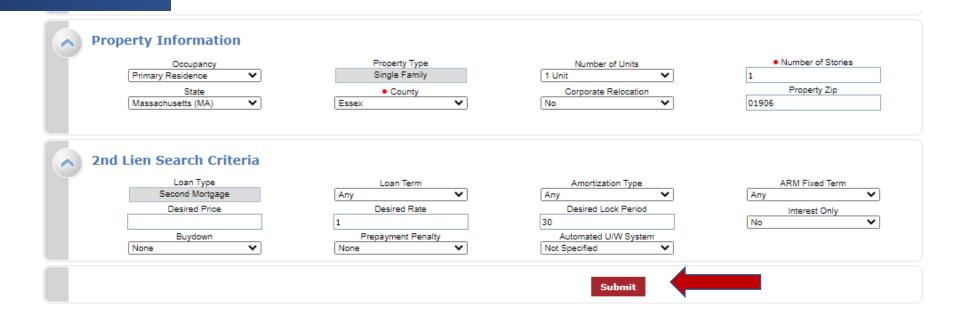
Continue to next screen shot



Required fields are indicated with a red asterisk [\*]. Many of which will be filled with data from the loan file. Enter the remaining required information.

Follow the instructions on the screenshots as some fields are required but are not applicable to 2<sup>nd</sup> Mortgage Loans.

Click (Submit) to continue.

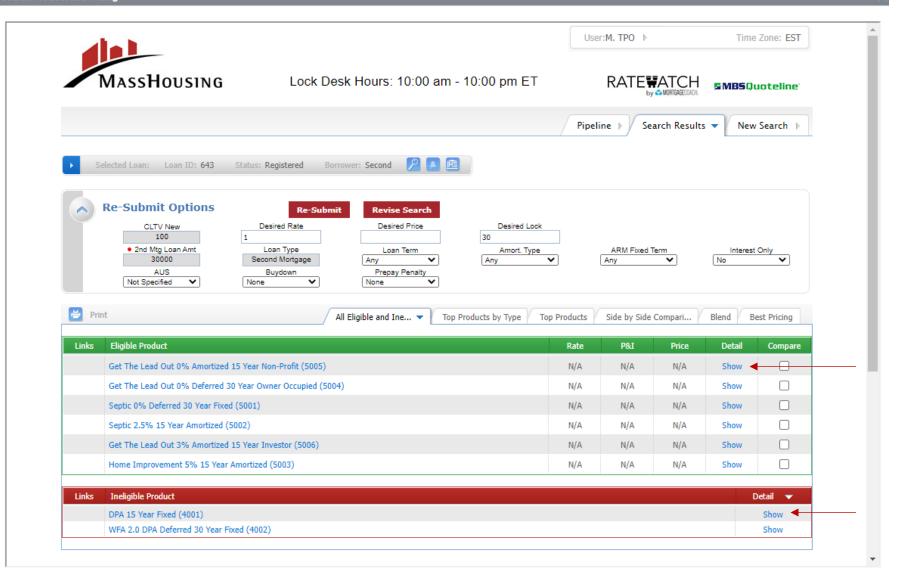


Rates are subject to change without notice Send mail to lackdesking massing com with questions or comments Copyright © 2003 - 2022 Optimal Blue

The Search Results page will list both eligible and ineligible products.

If the desired program is listed as an eligible product, select the program name or the click {Show} to advance to the pricing grid and view the product details.

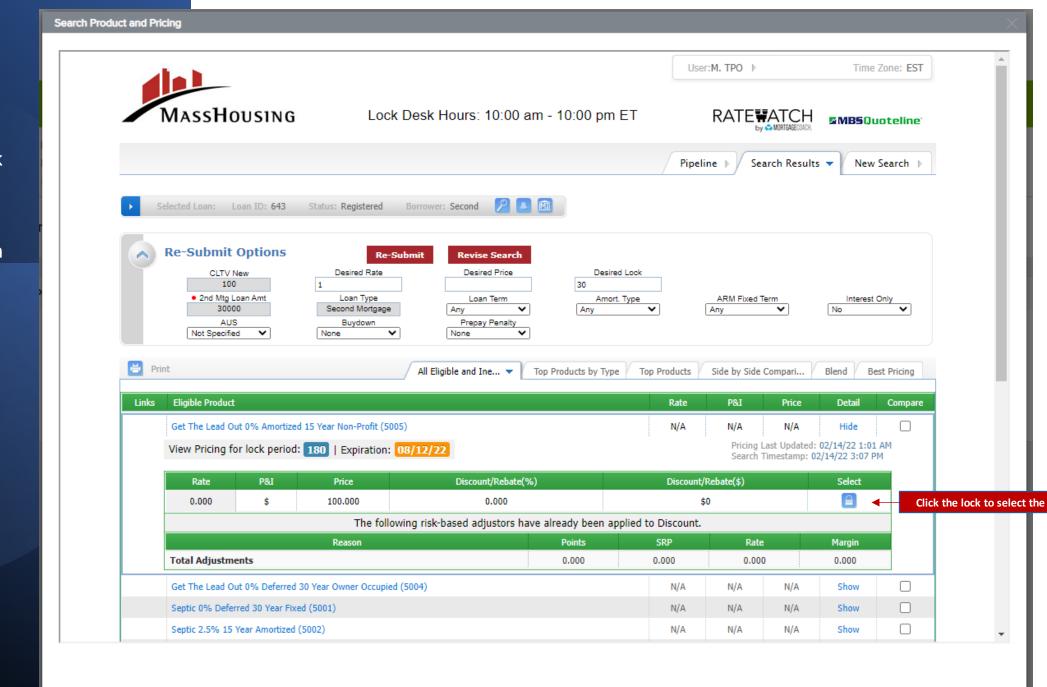
If the desired program is listed as an ineligible product, double-click the program name to determine the reasons for ineligibility.



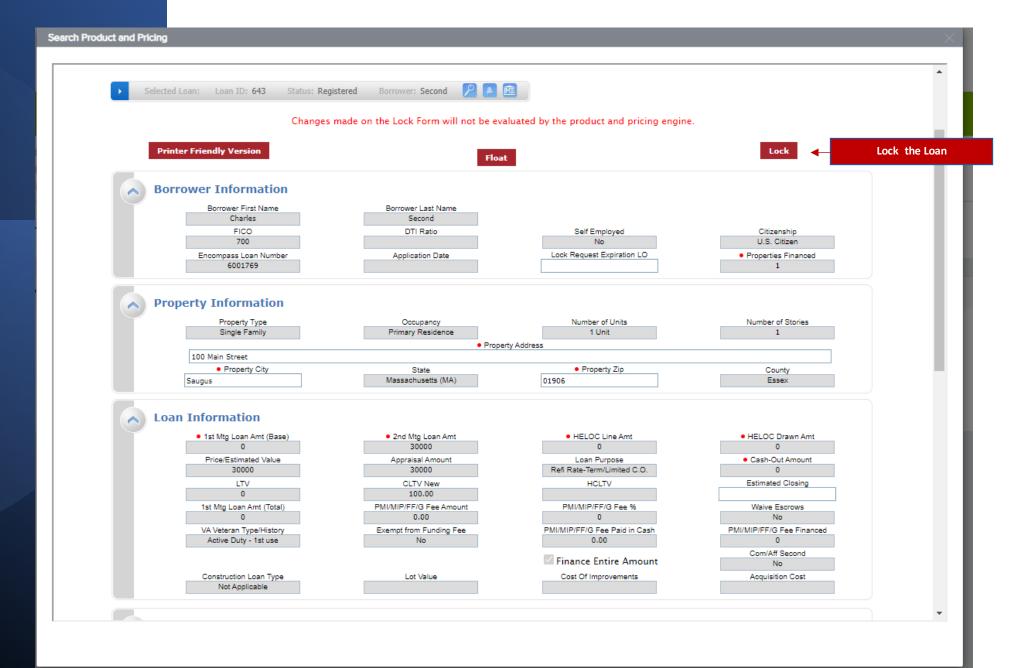
- 1. Select the desired lock period to reflect the corresponding rates.
- 2. Click the blue lock icon (to the far right of the screen) for the interest rate.
- 3. The option to {Float} or {Lock} is on the following screen.

A Float is saved loan file that may be locked later. A Lock is a file with a locked rate and pricing.

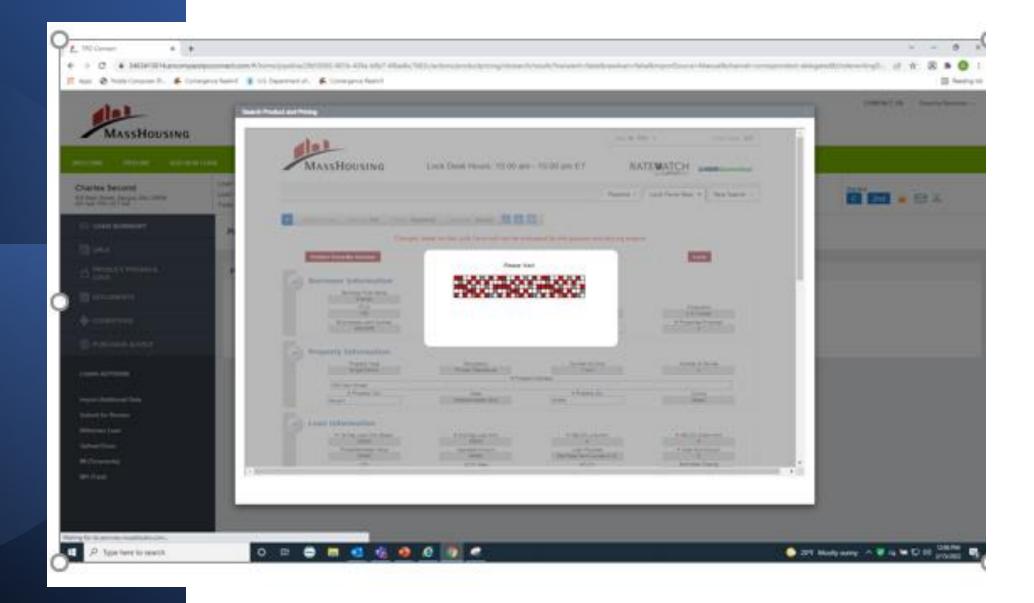
Rate lock confirms are downloadable in the documents tab in eMassHousing



Option to {Float}
or a {Lock} a
loan – 120-day.
2<sup>nd</sup> Mortgage
Product Rates do
not change. A
"Float" on these
loans would be
used if you were
waiting for more
info from the
borrower.



Please wait for system to {Lock} or {Float} the loan.



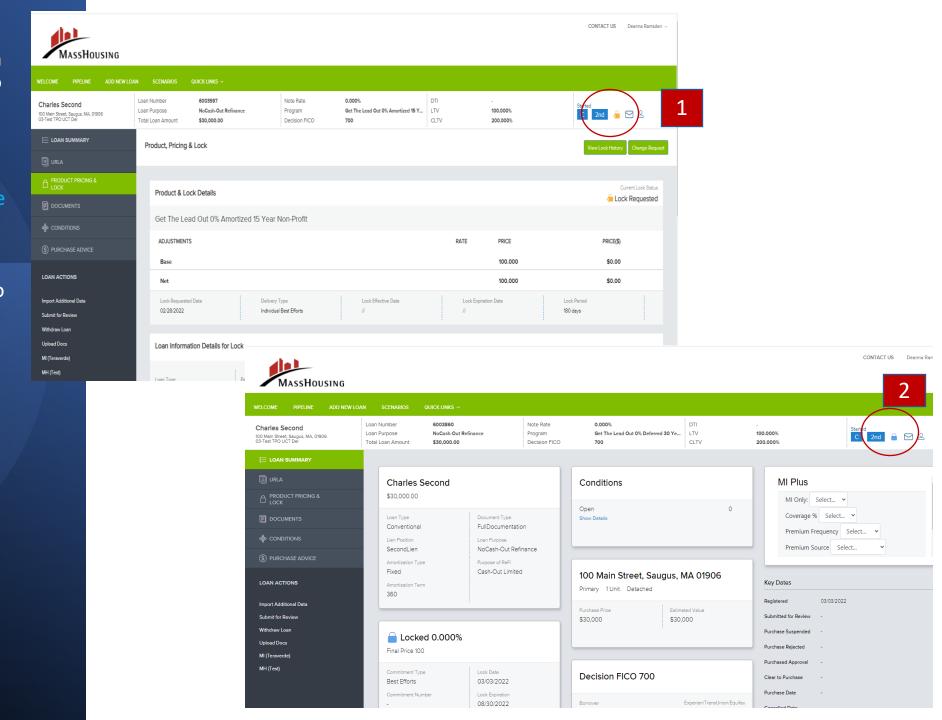
- 1. Your Lock Request has been submitted. You will need to get out of the loan in order for the loan to lock.
- 2. When you come back into the loan, you will see a "blue lock" symbol. This means your loan has been locked.

After the loan is locked you can go back into the loan (URLA) and make changes.

NOTE: If you need to make changes to any of the following:

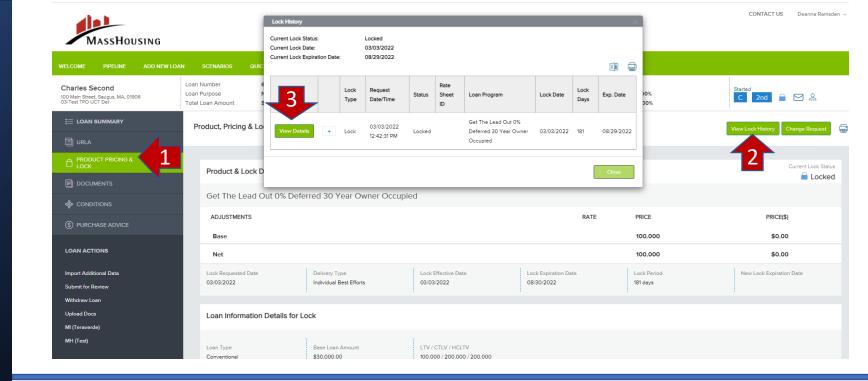
- -Property type
- -Anything that would affect the LTV
- -FICO score
- -Anything that would affect the Rate.

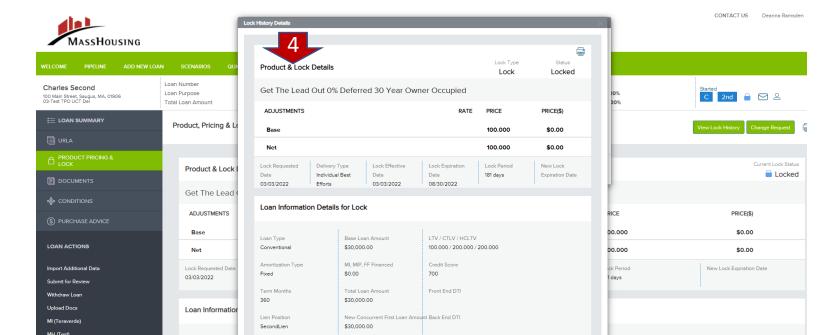
Please email the Lock Desk at LockDesk@masshousing.com to request change.



# To see your lock details:

- 1. Click on Product Pricing & Lock
- 2. Hit View Lock History
- 3. Click on View Details
- 4. You can now view the Product & Lock Details





Submission of a Loan File After Closing

# PLEASE SEE SEPARATE POWERPOINT FOR CLOSING AND POST-CLOSING INSTRUCTIONS

## Contacts

Lock Desk for your Lock Questions
888.843.6432 | LockDesk@masshousing.com

For 2nd Mortgage Program Questions Contact:

Deanna Ramsden <u>dramsden@masshousing.com</u> or at 617-854-1822 Sherri Melvin <u>smelvin@masshousing.com</u> or at 351-220-6521