

HomeOwnership Announcement

November 2, 2022

MASSDREAMS Process Modifications and Best Practices

We appreciate your continued support of our mortgage programs by offering our MassDREAMS Grant program. We are extremely pleased with the high level of interest in our grant program so early in the release. Your efforts have made an immediate and positive impact to so many households.

Like any new product, we are learning hands on how to best serve our collective customers. In doing so, we are making a few changes below to our original guidance as well as sharing best practices to improve our process of reviewing the grant requests.

- We are modifying our turn times due to the high volume of grant requests to set better
 expectations for our customers. We will process grant requests upon receipt of all
 documentation and in the order received by MassHousing.
 - Lenders should anticipate over thirty (30) days for the overall time to complete a
 grant request. Lock timeframe, financing and closing contingency dates should be
 adjusted accordingly.
 - Estimated time for the issuance of a conditional grant commitment is ten (10) business days upon receipt of a complete grant package.
 - Final Closing Disclosure "CD" must be received by 5:00 PM three (3) business days
 prior to closing. All changes to the CD after the deadline will result in next day
 processing and a delay in the lender's receipt of the grant funds.
- MassHousing will not include the following amounts into the grant amount:
 - Condominium move in/out fees
 - Condominium fess paid in advance
 - Home Inspection fees
 - Buyer realtor fees
 - Borrower incurred legal cost outside the lender charged fees
 - Fees customary paid by the seller



A miscalculation of fees may lead to an unsaleable loan. We urge our lenders to be vigilant on their review of their customary fees and the cash back to the borrower at closing. We also remind our lenders that MassHousing does not purchase loans that are determined to be HPML.

- We are sharing the below list of best practices to assist us in the timely processing of the grant requests.
 - Lender to provide evidence that points paid are bona fide points.
 - Please be sure to include verified and paid EMD on the LE and CD.
 - Please inform your borrower(s) to upload all documents at one time.
 - Lenders to ensure their LEs and CDs are consistent with the terms of their locks. Inaccurate or inconsistent data in emasshousing will result in processing delays.
 - Lenders to notify MassHousing of any changes to the CD that will impact the cash back to the borrower after our issuance of the Final Grant Commitment.
 - Wires must be returned within 24 hours on loans that do not close on the scheduled closing date.

Thank you for your business and partnership. Please check out our <u>MassDREAMS borrower instructions</u> as an additional resource and/or email <u>MassDREAMs@masshousing.com</u> for assistance.