

January 5th, 2024 - ANN 2024.1

# **NEW Income Certification Loan Action**

In a continued effort to enhance our loan process and lender experience, MassHousing will implement a new process for certifying <u>compliance income</u>. Compliance Income will now be certified on all first mortgage loan products and will not be exclusive to WFA 3.0 products. Lenders will no longer upload documents for the WFA DPA second mortgage to complete the Income Certification. All certifications will be handled on the lender level through the new Income Certification Loan Action. This announcement will provide an overview of the recent updates. We also recommend signing up for training on the below topics.

Compliance Income will also now be required to be certified on all 2nd Mortgage Repair Loans (Home Improvement, Septic Repair and Get the Lead Out).

### Effective on ALL loans registered on or after January 29th, 2024.

#### How to access:

Open loan file, on the left-hand side under loan actions you will see:



#### **Income Certification Screen:**

WFA 3.0 Products will include section for household *(non-borrower)* occupants, all other products do not utilize household size in determining total compliance income. Enter compliance income below and click Save & Certify.

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#### Alerts:

Alerts will trigger upon completion of the income certification if below errors are detected by the system. **Changing Ioan information after income certification could merit an alert.** 

### Prior to income certification all alerts must be satisfied.

- The Income you have entered exceeds the product specifications.
- The Loan amount you have entered exceeds the product specifications.
- INVALID Mortgage Insurance Certificate, a new certificate must be generated.
- The Purchase Price (plus Rehab if applicable) amount you have entered exceeds the product specifications.

Lender In	come C	ertification & Product Alerts		
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INVALID Mortgage Insurance Certificate, a new certificate must be generated.				

#### Utilization of Income Certification Loan action:

- For compliance income ONLY, not qualifying income.
  - Qualifying income updated in URLA.
- User must have TPO Operations Persona to access.
- Certification is only required on 1<sup>st</sup> Mortgages and not the DPA.
  - 2nd Mortgage Repair Loans (*Home Improvement, Septic Repair and Get the Lead Out*) require income certification.
- Loans must have a **loan product selected** but do not have to be locked.
- Still require a completed form L-106, and L-107 for all WFA 3.0 Products to be signed and uploaded to the loan file.

#### **Status Updates:**

A name and date will be associated with certification of a loan file.

- Needed Income Certification is needed by the lender.
- Certified Income has been certified by the lender.

Name	Status	Date
	** Needed **	mm/dd/yyyy
Name	Status	Date

#### **Best Practices:**

- Have an underwriter certify the income.
- Leave loan file to refresh status.
- Must certify income prior to closing.

# **Pre-Closing Income Compliance Assurance of Loans**

Starting January 29<sup>th</sup>, 2024, MassHousing will complete a pre-closing review of the lender completed income certifications on a sample basis. Our sample will be based on the past performance of the lender. If a file is selected for review, lenders will be notified via <u>www.emasshousing.com</u> (*pipeline view*) and email from MassHousing to the user who certified the income. We appreciate the lender completing the income certification in sufficient time in order not to impact the loan closing.

• This does not apply to 2nd Mortgage Repair Loans (Home Improvement, Septic Repair and Get the Lead Out)

### **NEW Milestones in Pipeline View**

Understanding the status of your loan with MassHousing is important. We have implemented new milestones to provide you loan level detail. Milestones can be found in your Pipeline View upon logging into <u>www.emasshousing.com</u>. Below are the Millstones and what they mean.

Milestone	Definition	
Started	Loan has been registered on eMasshousing.com	
Initial Audit	Review of the submitted closed loan file has begun	
Suspense	Working with lender to satisfy outstanding conditions	
Purchase Review	Final review of loan file	
Funding	Loan is preparing to fund	
Completion	Loan has funded	

#### New Milestones will be implemented for loans registered on or after January 29th, 2024.

## **Upcoming Training Sessions**

#### Upcoming Trainings on Income Certification Loan Action, Milestones and Calculating Compliance Income:

• Register here for Training: https://attendee.gototraining.com/rt/6439460708652717056

Please contact us at 888- 843-6432 option 1, 4, email <u>homeownership@masshousing.com</u> or contact your Relationship Manager for assistance.